

September 18, 2012

**Notice of Loan Protection & Life Savings Insurance Termination****IMPORTANT NOTICE PLEASE READ!!!!**

Dear PCSD Federal Credit Union Member:

At CMFG Life Insurance Company (CMFG Life), we regularly evaluate our products to ensure we are delivering value to the credit unions and members we serve. Due to a significant decline in demand from credit unions and their members, we have made the difficult decision to exit the Loan Protection and Life Savings product set currently offered to you through Plattsburgh City School District Federal Credit Union. Loan Protection and Life Savings were developed more than 75 years ago and have been in a steady state of decline for the last several years. These products are structured as monthly policies where the credit union pays the premium for each month, rather than building equity over time.

**Per the terms of the group policies issued to your credit union, your insurance will expire on December 31, 2014.**

**Loan Protection:** This insurance has been provided at no direct cost to you for eligible loans. This coverage will cease on December 31, 2014. All eligible claims incurred on or before the date your coverage ends will be honored. That means, if you should pass away on or before December 31, 2014, your beneficiaries should submit a claim with your credit union immediately.

As a possible replacement for your expiring Loan Protection coverage, Plattsburgh City School District Federal Credit Union offers MEMBER'S CHOICE<sup>®</sup> Credit Life Insurance, underwritten by CMFG Life Insurance Company. Credit Life Insurance is a member-pay insurance product that provides coverage on your loan(s) up to \$30,000 in case of the member's death.

To help with the transition to Credit Life Insurance, we have arranged for a 60 day open enrollment period for you to apply for Credit Life Insurance. This means from January 1, 2015 through March 1, 2015, you may complete a Credit Insurance Application for existing loans without providing proof of insurability (i.e. health questions are not required); provided all eligibility requirements are still met. Please call your credit union at **518 561-4510** for an application or to learn more about Credit Insurance.

**Life Savings:** This insurance has been provided at no direct cost to you for eligible deposits. Coverage on existing eligible deposits will cease on January 31, 2015. That means, if you should pass away on or before January 31, 2015, your beneficiaries should submit a claim with your credit union immediately.

We know many members value the peace of mind and security that life insurance provides. That's why we wanted you to know you can convert your Life Savings coverage to a guaranteed issue Primary Protection Plan, underwritten by CMFG Life. This new policy would provide life insurance coverage up to \$3,000. If you decide to take advantage of the conversion option, you must apply by January 31, 2015. You will be responsible for premium payments, and your new policy will be effective after you complete the application process. Your premiums will be based on your age at time of application.

Conversion is simple. Just request, complete, and return an application with your first premium payment directly to CMFG Life by January 31, 2015, in order to receive coverage. To request the application, call 855.728.5205 to speak with a fully licensed insurance representative. Our staff will review your situation with you and provide guidance to ensure you have the right type and amount of insurance protection for you and your family based on your current and future needs.

Please contact CMFG Life at 855.728.5205 with any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Jim Power", with a long horizontal flourish extending to the right.

Jim Power  
Executive Vice President, Chief Products Officer  
CUNA Mutual Group